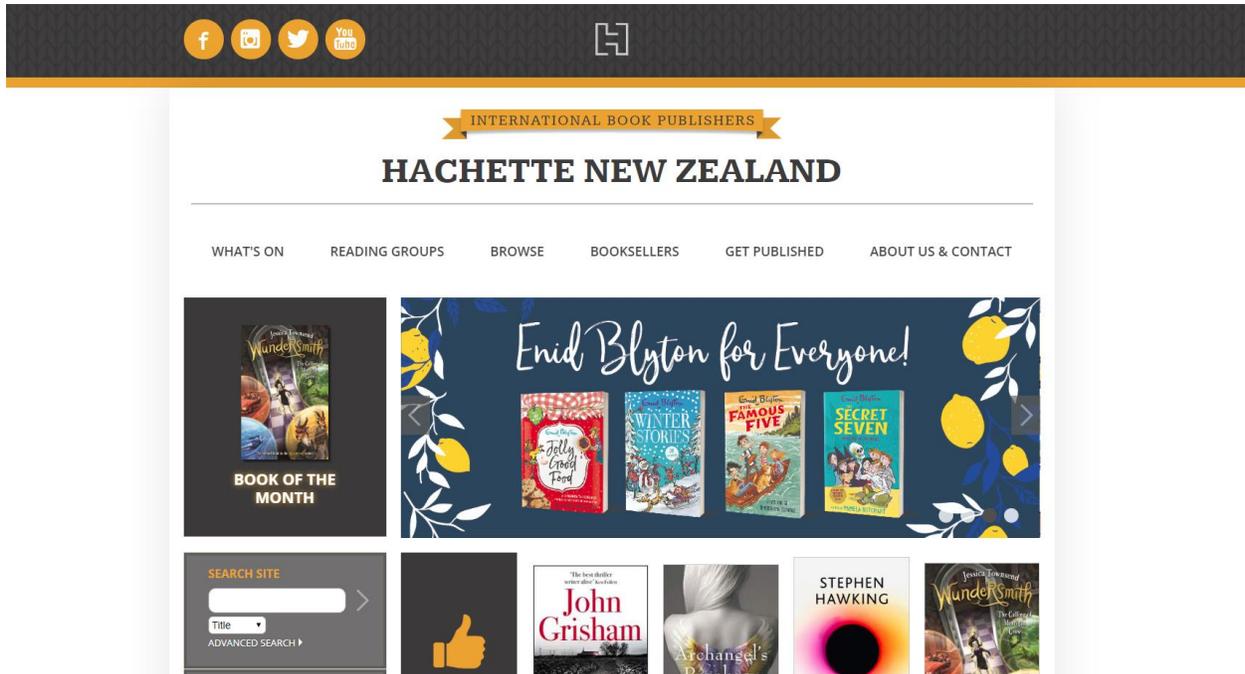


## How to access the eATI site to view ATI's for titles on the order forms:

The eATI site displays the ATI for each title in the monthly order form. This provides more information on each title and is helpful to look at when browsing through the monthly order form and making decisions on titles you wish to purchase.

1. Go to [www.hachette.co.nz](http://www.hachette.co.nz) in your web browser.



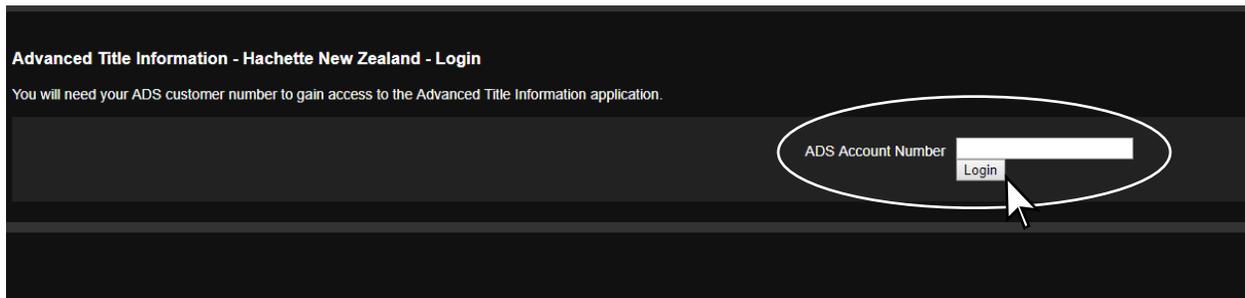
2. Click on BOOKSELLERS: <https://www.hachette.co.nz/booksellers/>



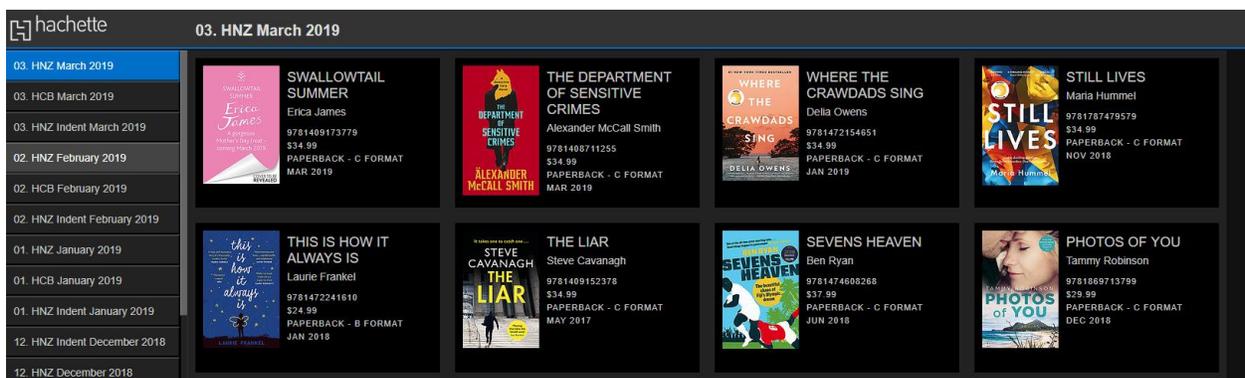
- Click on the [Go to ATI site](#) button



- Type your account number into the white field. Click LOGIN. If you don't know your account number you can contact [adscs@Alliancedist.com.au](mailto:adscs@Alliancedist.com.au).



- You will enter the eATI page on the most current order form. You can scroll down to see all titles in the order form.



- Change order forms by selecting the order form you wish to view on the left hand side of your screen. You can scroll down to see older order forms.

The screenshot shows the Hachette website interface. On the left is a vertical list of order forms, with the top one highlighted in blue and circled in white. A mouse cursor points to the second item in the list. On the right, three book covers are displayed with their respective details.

**hachette** **03. HNZ March 2019**

03. HNZ March 2019  
03. HCB March 2019  
03. HNZ Indent March 2019  
02. HNZ February 2019  
02. HCB February 2019  
02. HNZ Indent February 2019  
01. HNZ January 2019  
01. HCB January 2019  
01. HNZ Indent January 2019  
12. HNZ Indent December 2018  
12. HNZ December 2018  
11. HCB November / December 2018  
11. HNZ November 2018

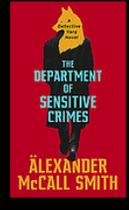
**SWALLOWTAIL SUMMER**  
Erica James  
9781409173779  
\$34.99  
PAPERBACK - C FORMAT  
MAR 2019

**THIS IS HOW IT ALWAYS IS**  
Laurie Frankel  
9781472241610  
\$24.99  
PAPERBACK - B FORMAT  
JAN 2018

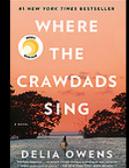
**THE SINGLE LADIES OF JACARANDA RETIREMENT VILLAGE**

- Click on an individual title to view the ATI. Scroll down the left hand side of the page to view the rest of the order form.

hachette 03. HNZ March 2019



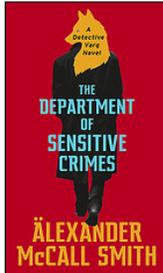
**THE DEPARTMENT OF SENSITIVE CRIMES**  
Alexander McCall Smith  
9781408711255  
\$34.99  
PAPERBACK - C FORMAT  
MAR 2019



**WHERE THE CRAWDADS SING**  
Delia Owens  
9781472154651  
\$34.99  
PAPERBACK - C FORMAT  
JAN 2019



**STILL LIVES**  
Maria Hummel  
9781787479579  
\$34.99  
PAPERBACK - C FORMAT  
NOV 2018



**THE DEPARTMENT OF SENSITIVE CRIMES**  
A Detective Varg novel  
Alexander McCall Smith

Imprint: Little, Brown Company  
ISBN: 9781408711255  
RRP: \$34.99  
Subject: Modern & contemporary fiction (post c 1945)  
Format: Paperback - C Format  
Published: Mar 2019  
Pages: 256

[View larger image](#)



9 781408 711255

**There is nothing noir about the world of Ulf Varg, a detective in the Sensitive Crimes Department in the Swedish city of Malmo.**

**THE DEPARTMENT OF SENSITIVE CRIMES** introduces us to the world of this typically Scandinavian character and his friends and colleagues. Further adventures are planned.

---

**DESCRIPTION**

*Mister Varg is a Scandinavian Blanc novel. Scandinavian Blanc is different from Scandinavian Noir. there is nothing noir about the world of Ulf Varg, a detective in the Sensitive Crimes Department in the Swedish city of Malmo. Ulf is concerned with very odd, but not too threatening crimes - injuries to the back of the knee caused by an unknown hand, young women who allow their desperation for a boyfriend to get the better of them, and peculiar goings-on in a spa on Sweden's south coast.*

8. Scroll to the bottom of the ATI to the DOWNLOADS section to download a high resolution cover. Left-click to view the cover and once this appears right-click to download the cover.

The screenshot shows the Hachette website interface. On the left, there is a vertical list of book covers with their titles and authors: 'THE DEPARTMENT OF SENSITIVE CRIMES' by Alexander McCall Smith, 'WHERE THE CRAWDADS SING' by Delia Owens, 'STILL LIVES' by Maria Hummel, 'THIS IS HOW IT ALWAYS IS' by Laurie Frankel, and 'THE LIAR' by STEVE. The main content area on the right is titled '03. HNZ March 2019' and features a detailed description of 'The Department of Sensitive Crimes'. Below the description, there is a 'SALES' section and a 'DOWNLOADS' section. The 'DOWNLOADS' section contains a table with one row: 'High resolution cover' (JPG). A mouse cursor is pointing at the 'High resolution cover' link, which is circled in red.

**THE DEPARTMENT OF SENSITIVE CRIMES**  
Alexander McCall Smith  
9781408711255  
\$34.99  
PAPERBACK - C FORMAT  
MAR 2019

**WHERE THE CRAWDADS SING**  
Delia Owens  
9781472154651  
\$34.99  
PAPERBACK - C FORMAT  
JAN 2019

**STILL LIVES**  
Maria Hummel  
9781787479579  
\$34.99  
PAPERBACK - C FORMAT  
NOV 2018

**THIS IS HOW IT ALWAYS IS**  
Laurie Frankel  
9781472241610  
\$24.99  
PAPERBACK - B FORMAT  
JAN 2018

**THE LIAR**  
STEVE

there is nothing *noir* about the world of Ulf Varg, a detective in the Sensitive Crimes Department in the Swedish city of Malmö. Ulf is concerned with very odd, but not too threatening crimes - injuries to the back of the knee caused by an unknown hand, young women who allow their desperation for a boyfriend to get the better of them, and peculiar goings-on in a spa on Sweden's south coast.

Of course, Ulf is a Swedish detective, and Swedish detectives, by convention, lead lives beset with problems of one sort or another. For a start, there is his name: Ulf derives from the Old Norse word for *wolf* and Varg means *wolf* in modern Swedish. But his character is far from vulpine: Ulf is a sympathetic, well-educated, and likeable man, with a knowledge of and interest in Nordic art. He has a dog called Marten, the only dog in Sweden who is capable of lip-reading (but only in Swedish). Martin becomes depressed and needs treatment. Dogs in Sweden are, apparently, particularly prone to Seasonal Affective Disorder. But this is summer - and there must be something else going on.

Ulf has a number of colleagues into whose lives we gain an insight. There is Anna, married to an anaesthetist, but very fond of Ulf; there is Erik, whose sole interest is fishing; Carl, whose father has written a book on the Danish philosopher, Kierkegaard; and there is poor Blomquist, from the uniformed branch, who goes on and on about health issues but who seems to have extraordinary luck in investigations. There is also Ulf's psychotherapist, Dr Svensson, whose observations on Ulf's life - and many other topics - enlightens - or possibly confuses.

*THE DEPARTMENT OF SENSITIVE CRIMES* introduces us to the world of this typically Scandinavian character and his friends and colleagues. Further adventures are planned.

**SALES**  
Previous title: COLOURS OF ALL THE CATTLE (9781408711088)  
One of the world's most popular authors  
English language sales for McCall Smith's titles now exceed **20 million copies** worldwide  
The perfect novel for fans of McCall Smith's *LA'S ORCHESTRA SAVED THE WORLD* and *FATTY O'LEARY'S DINNER PARTY*.

**DOWNLOADS**  
Left-click to view. Right-click to download.

File	Type	Size
High resolution cover	JPG	

9. Your downloaded files can be found in your Downloads folder on your computer.

The screenshot shows a Windows File Explorer window with the address bar set to 'This PC > Downloads'. The left sidebar shows 'Quick access' with 'Desktop' and 'Downloads' listed. The main pane displays a table of files in the Downloads folder:

Name	Date modified	Type
9781408711255.jpg	13/11/2018 3:50 PM	JPG File